## First-Class Mail

## Commercial

## First-Class Mail

## Commercial Letters \& Cards

|  | Automation ${ }^{1}$ |  |  | Machinable | Nonmachinable |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Weight Not Over (oz.) | 5-Digit | AADC | Mixed AADC | Presorted | (Broken out separately on Postage Statement) |
| 1 | \$0.373 | \$0.403 | \$0.423 | \$0.453 | \$0.663 |
| 2 | 0.373 | 0.403 | 0.423 | 0.453 | 0.663 |
| 3 | 0.373 | 0.403 | 0.423 | 0.453 | 0.663 |
| 3.5 | 0.373 | 0.403 | 0.423 | 0.453 | 0.663 |
| Postcard | 0.253 | 0.266 | 0.274 | 0.284 | - |


| Residual Single-Piece Letters |  |  |
| :---: | :---: | :---: |
| Weight Not Over <br> (oz.) | (B5 or B7) | Cross reference to PS <br> Form 3600-FCM |
| 1 | $\$ 0.500$ | B5 |
| 2 | 0.500 | B5 |
| 3 | 0.500 | B7 |
| 3.5 | 0.500 | B7 |


| Single Piece-Letter Prices |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Weight Not Over <br> (oz.) |  | Cross reference to PS Form <br> $3600-$-FCM | Weight Not Over <br> (oz.) | (B8 and B11) |
| 1 | $\$ 0.46$ | B4, B7, B10, B17, D5, D13 | 1 | $\$ 0.49$ |
| 2 | 0.67 | B6, B7, B10, B18, D5 | 2 | 0.70 |
| 3 | 0.88 | B7, B10, B18, D5 | 3 | 0.91 |
| 3.5 | 1.09 | B7, B10, B18, D5 | 3.5 | 1.12 |

## First-Class Mail

Share Mail Letters and Postcards ${ }^{2}$

| Maximum Weight (oz.) | Letters | Postcards |
| :---: | :---: | :---: |
| 1 | $\$ 0.57$ | $\$ 0.42$ |

1. Subtract $\$ 0.003$ for each automation Åat that complies with the Full-Service Intelligent Mail option requirements.
2. To qualify for Share Mail, customers must meet and comply with all eligibility requirements of the program.

## USPS Marketing Mail

## Commercial Letters

## USPS Marketing Mail

## Commercial Letters-Carrier Route \& Automation

|  | Entry Discount | Carrier Route ${ }^{1,2}$ |  |  |  | Automation ${ }^{1}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Saturation | High Density Plus | High Density | Basic | 5-Digit | AADC | Mixed AADC |
| Letters weighing 3.5 oz . or less per piece price | None | \$0.186 | \$0.196 | \$0.199 | \$0.290 | \$0.251 | \$0.271 | \$0.288 |
|  | DNDC | 0.162 | 0.172 | 0.175 | 0.260 | 0.225 | 0.245 | 0.262 |
|  | DSCF | 0.155 | 0.165 | 0.168 | 0.252 | 0.217 | 0.237 | - |
|  | DDU | - | - | - | - | - | - | - |

## USPS Marketing Mail

Commercial Letters-Nonautomation

|  |  |  | Machinable |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Entry <br> Discount | AADC | Mixed <br> AADC |  |
|  | None | $\$ 0.284$ | $\$ 0.301$ |  |
| Letters weighing <br> 3.5 oz. or less | DNDC | 0.258 | 0.275 |  |
|  | DSCF | 0.250 | - |  |

## USPS Marketing Mail

## Commercial Letters-Nonautomation

|  | Entry Discount | Carrier Route ${ }^{\text {2 }}$ |  |  |  | Nonmachinable |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Saturation | High Density Plus | High Density | Basic | 5-Digit | 3-Digit | ADC | Mixed <br> ADC |
| Letters weighing 4 oz. or less per piece price | None | \$0.218 | \$0.228 | \$0.248 | \$0.290 | \$0.462 | \$0.549 | \$0.574 | \$0.647 |
|  | DNDC | 0.178 | 0.188 | 0.208 | 0.260 | 0.436 | 0.523 | 0.548 | 0.621 |
|  | DSCF | 0.164 | 0.174 | 0.194 | 0.252 | 0.428 | 0.515 | 0.540 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| more than $4 \mathrm{oz}^{3}$ per pound price | None | 0.615 | 0.615 | 0.615 | 0.720 | 0.897 | 0.897 | 0.897 | 0.897 |
|  | DNDC | 0.454 | 0.454 | 0.454 | 0.600 | 0.737 | 0.737 | 0.737 | 0.737 |
|  | DSCF | 0.399 | 0.399 | 0.399 | 0.568 | 0.689 | 0.689 | 0.689 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| per piece price |  | $\begin{gathered} + \\ 0.064 \end{gathered}$ | $\begin{gathered} + \\ 0.074 \end{gathered}$ | $\begin{gathered} + \\ 0.094 \end{gathered}$ | $\begin{gathered} + \\ 0.110 \end{gathered}$ | $0.211$ | $\begin{gathered} + \\ 0.280 \end{gathered}$ | $\begin{gathered} + \\ 0.331 \end{gathered}$ | $\begin{gathered} + \\ 0.364 \end{gathered}$ |

1. Subtract $\$ 0.001$ for each letter that complies with the Full-Service Intelligent Mail option requirements.
2. EDDM letters pay saturation prices.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

## USPS Marketing Mail Nonprofit

Commercial Letters-Carrier Route \& Automation

|  |  | Carrier Route ${ }^{1,2}$ |  |  |  | Automation ${ }^{1}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | Saturation | High Density Plus | High Density | Basic | 5-Digit | AADC | Mixed AADC |
|  | None | \$0.111 | \$0.115 | \$0.118 | \$0.209 | \$0.134 | \$0.154 | \$0.171 |
| Letters weighing | DNDC | 0.087 | 0.091 | 0.094 | 0.179 | 0.108 | 0.128 | 0.145 |
| 3.5 oz. or less per piece price | DSCF | 0.080 | 0.084 | 0.087 | 0.171 | 0.100 | 0.120 | - |
|  | DDU |  | - | - | - | - | - | - |

## USPS Marketing Mail Nonprofit

Commercial Letters-Nonautomation

|  | Machinable |  |  |
| :---: | :---: | :---: | :---: |
|  |  | AADC | Mixed <br> AADC |
|  | None | $\$ 0.167$ | $\$ 0.184$ |
| Letters weighing <br> 3.5 oz. or less | DNDC | 0.141 | 0.158 |
|  | DSCF | 0.133 | - |
|  | DDU | - | - |

## USPS Marketing Mail Nonprofit

Commercial Letters-Nonautomation

|  |  | Carrier Route ${ }^{2}$ |  |  |  | Nonmachinable |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | Saturation | High Density Plus | High Density | Basic | 5-Digit | 3-Digit | ADC | Mixed <br> ADC |
| Letters weighing 4 oz. or less per piece price | None | \$0.136 | \$0.146 | \$0.167 | \$0.209 | \$0.345 | \$0.432 | \$0.457 | \$0.530 |
|  | DNDC | 0.096 | 0.106 | 0.127 | 0.179 | 0.319 | 0.406 | 0.431 | 0.504 |
|  | DSCF | 0.082 | 0.092 | 0.113 | 0.171 | 0.311 | 0.398 | 0.423 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| more than $4 \mathrm{oz}^{3}{ }^{3}$ per pound price | None | 0.445 | 0.445 | 0.445 | 0.550 | 0.794 | 0.794 | 0.794 | 0.794 |
|  | DNDC | 0.284 | 0.284 | 0.284 | 0.430 | 0.634 | 0.634 | 0.634 | 0.634 |
|  | DSCF | 0.229 | 0.229 | 0.229 | 0.398 | 0.586 | 0.586 | 0.586 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| per piece price |  | $\begin{gathered} + \\ 0.025 \end{gathered}$ | $\begin{gathered} + \\ 0.035 \end{gathered}$ | $\begin{gathered} + \\ 0.056 \end{gathered}$ | $\stackrel{+}{0.071}$ | $\begin{gathered} + \\ 0.093 \end{gathered}$ | $\begin{gathered} + \\ 0.162 \end{gathered}$ | $\begin{gathered} + \\ 0.213 \end{gathered}$ | $\begin{gathered} + \\ 0.246 \end{gathered}$ |

1. Subtract $\$ 0.001$ for each letter that complies with the Full-Service Intelligent Mail option requirements.
2. EDDM letters pay saturation prices.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

## USPS Marketing Mail

## Commercial Flats (Large Envelopes)

## USPS Marketing Mail

Commercial Flats (Large Envelopes)

|  | Entry Discount | Carrier Route ${ }^{1}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Saturation ${ }^{2}$ | EDDM | High Density Plus | High Density | Basic | Basic CR <br> Bundles/Pallets |
| Flats weighing 4 oz . or less per piece price | None | \$0.218 | \$0.219 | \$0.228 | \$0.248 | \$0.290 | \$0.270 |
|  | DNDC | 0.178 | 0.179 | 0.188 | 0.208 | 0.260 | 0.240 |
|  | DSCF | 0.164 | 0.165 | 0.174 | 0.194 | 0.252 | 0.232 |
|  | DDU | 0.155 | 0.156 | 0.165 | 0.185 | 0.241 | 0.221 |
| more than 4 oz. $^{3}$ per pound price | None | 0.615 | 0.615 | 0.615 | 0.615 | 0.720 | 0.720 |
|  | DNDC | 0.454 | 0.454 | 0.454 | 0.454 | 0.600 | 0.600 |
|  | DSCF | 0.399 | 0.399 | 0.399 | 0.399 | 0.568 | 0.568 |
|  | DDU | 0.363 | 0.363 | 0.363 | 0.363 | 0.524 | 0.524 |
| per piece price |  | + | + | + | + | + | + |
|  | None | 0.064 | 0.065 | 0.074 | 0.094 | 0.110 | 0.090 |
|  | DNDC | 0.064 | 0.065 | 0.074 | 0.094 | 0.110 | 0.090 |
|  | DSCF | 0.064 | 0.065 | 0.074 | 0.094 | 0.110 | 0.090 |
|  | DDU | 0.064 | 0.065 | 0.074 | 0.094 | 0.110 | 0.090 |


|  |  | Automation ${ }^{1}$ |  |  |  | Nonautomation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | 5-Digit | 3-Digit | ADC | Mixed ADC | 5-Digit | 3-Digit | ADC | Mixed ADC |
| Flats weighing 4 oz . or less per piece price | None | \$0.387 | \$0.478 | \$0.533 | \$0.550 | \$0.435 | \$0.504 | \$0.555 | \$0.588 |
|  | DNDC | 0.347 | 0.438 | 0.493 | 0.510 | 0.395 | 0.464 | 0.515 | 0.548 |
|  | DSCF | 0.335 | 0.426 | 0.481 | - | 0.383 | 0.452 | 0.503 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| more than 4 oz. ${ }^{3}$ per pound price | None | 0.897 | 0.897 | 0.897 | 0.897 | 0.897 | 0.897 | 0.897 | 0.897 |
|  | DNDC | 0.737 | 0.737 | 0.737 | 0.737 | 0.737 | 0.737 | 0.737 | 0.737 |
|  | DSCF | 0.689 | 0.689 | 0.689 | - | 0.689 | 0.689 | 0.689 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| per piece price |  | + | + | + | + | + | + | + | + |
|  | None | 0.163 | 0.254 | 0.309 | 0.326 | 0.211 | 0.280 | 0.331 | 0.364 |
|  | DNDC | 0.163 | 0.254 | 0.309 | 0.326 | 0.211 | 0.280 | 0.331 | 0.364 |
|  | DSCF | 0.163 | 0.254 | 0.309 | - | 0.211 | 0.280 | 0.331 | - |
|  | DDU | - | - | - | - | - | - | - | - |

1. Subtract $\$ 0.001$ for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.
2. For carrier route flats with a detached address or marketing label, add $\$ 0.035$ per piece.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

# USPS Marketing Mail Nonprofit 

Commercial Flats (Large Envelopes)

## USPS Marketing Mail Nonprofit

Commercial Flats (Large Envelopes)

|  | Entry Discount | Carrier Route ${ }^{1}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Saturation ${ }^{2}$ | EDDM | High Density Plus | High Density | Basic | Basic CR Bundles/Pallets |
| Flats weighing 4 oz. or less per piece price | None | \$0.136 | \$0.137 | \$0.146 | \$0.167 | \$0.209 | \$0.189 |
|  | DNDC | 0.096 | 0.097 | 0.106 | 0.127 | 0.179 | 0.159 |
|  | DSCF | 0.082 | 0.083 | 0.092 | 0.113 | 0.171 | 0.151 |
|  | DDU | 0.073 | 0.074 | 0.083 | 0.104 | 0.160 | 0.140 |
| more than $4 \mathrm{oz}^{3}$ per pound price | None | 0.445 | 0.445 | 0.445 | 0.445 | 0.550 | 0.550 |
|  | DNDC | 0.284 | 0.284 | 0.284 | 0.284 | 0.430 | 0.430 |
|  | DSCF | 0.229 | 0.229 | 0.229 | 0.229 | 0.398 | 0.398 |
|  | DDU | 0.193 | 0.193 | 0.193 | 0.193 | 0.354 | 0.354 |
| per piece price |  | + | + | + | + | + | + |
|  | None | 0.025 | 0.026 | 0.035 | 0.056 | 0.071 | 0.051 |
|  | DNDC | 0.025 | 0.026 | 0.035 | 0.056 | 0.071 | 0.051 |
|  | DSCF | 0.025 | 0.026 | 0.035 | 0.056 | 0.071 | 0.051 |
|  | DDU | 0.025 | 0.026 | 0.035 | 0.056 | 0.071 | 0.051 |


|  |  | Automation ${ }^{1}$ |  |  |  | Nonautomation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | 5-Digit | 3-Digit | ADC | Mixed ADC | 5-Digit | 3-Digit | ADC | $\begin{aligned} & \text { Mixed } \\ & \text { ADC } \end{aligned}$ |
| Flats weighing 4 oz . or less per piece price | None | \$0.244 | \$0.335 | \$0.390 | \$0.407 | \$0.292 | \$0.361 | \$0.412 | \$0.445 |
|  | DNDC | 0.204 | 0.295 | 0.350 | 0.367 | 0.252 | 0.321 | 0.372 | 0.405 |
|  | DSCF | 0.192 | 0.283 | 0.338 | - | 0.240 | 0.309 | 0.360 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| more than 4 oz. $^{3}$ per pound price | None | 0.794 | 0.794 | 0.794 | 0.794 | 0.794 | 0.794 | 0.794 | 0.794 |
|  | DNDC | 0.634 | 0.634 | 0.634 | 0.634 | 0.634 | 0.634 | 0.634 | 0.634 |
|  | DSCF | 0.586 | 0.586 | 0.586 | - | 0.586 | 0.586 | 0.586 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| per piece price |  | + | + | + | + | + | + | + | + |
|  | None | 0.045 | 0.136 | 0.191 | 0.208 | 0.093 | 0.162 | 0.213 | 0.246 |
|  | DNDC | 0.045 | 0.136 | 0.191 | 0.208 | 0.093 | 0.162 | 0.213 | 0.246 |
|  | DSCF | 0.045 | 0.136 | 0.191 | - | 0.093 | 0.162 | 0.213 | - |
|  | DDU | - | - | - | - | - | - | - | - |

1. Subtract $\$ 0.001$ for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.
2. For carrier route flats with a detached address or marketing label, add $\$ 0.035$ per piece.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.
